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ICAAP - a Central Pillar of Basel II

Business Breakfast Presentation

Günther Blaha Hauka Hannappel Marta Kudlicki Klaus Schuster

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Agenda

- 1 zeb/introduction
- 2 zeb/references
- 3 Basel II and ICAAP
- 4 Ensuring a sustained risk-bearing capacity
- 5 zeb/ best practice of ICAAP implementation

1 zeb/introduction

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Over the last sixteen years zeb/ has acquired a leading position for providing advisory services to banks and other financial services companies

Company data (as of: 05/2008)



- Beginning of the business activity: 1992
- 87 m EUR of turnover in 2006
- 41 partners
- 640 employees
 whereof 325 management consultants, 195 IT developers and IT consultants
- Projects in Germany, Austria, Switzerland, Luxembourg, Liechtenstein and Central and Eastern Europe
- Offices: Berlin, Budapest, Frankfurt/Main, Hamburg, Kiev, Munich, Münster, Prague, Ulm, Vienna, Warsaw and Zurich

As an industry specialist zeb/ covers all consulting areas for financial services companies

Overview of zeb/ competences

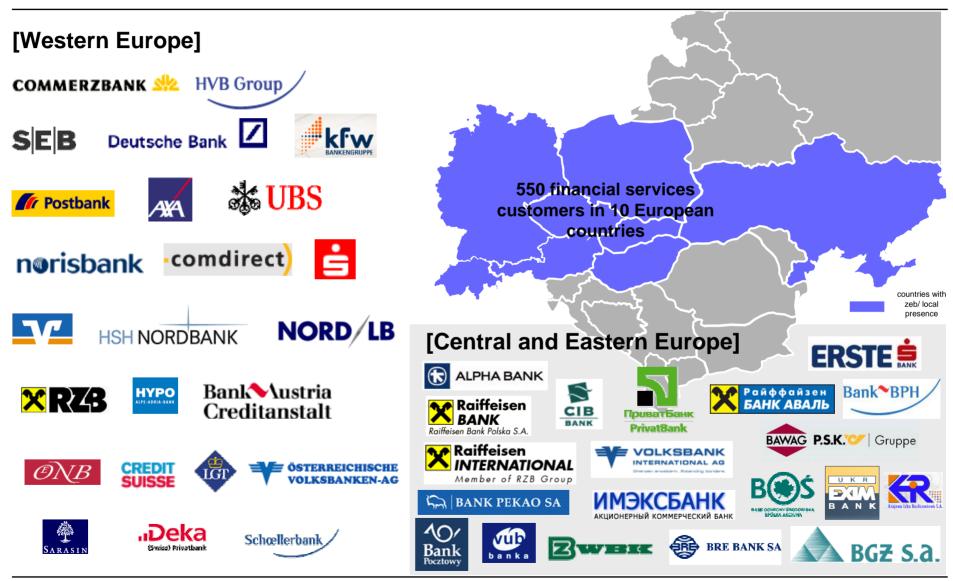
Strategy

- Strategic reorientation
- Merger and integration management
- Restructuring

	rtostraotaring	estitucturing		
Sales and distribution	Steering	Organisation		
Sales strategies in corporate business • Sales strategies/Sales control • Support concepts • Optimising the interfaces between market/production Sales strategies in retail business • Sales strategies • Support concepts • Sales control Asset management • Strategic orientation • Investment processes • Controlling/reporting	Controlling • Steering concepts • Profit controlling • Sales controlling • Cost accounting/productivity Credit risk and operational risks • Basel II • Development & implementation of rating & risk-adjusted pricing • Portfolio management Market risk management • Interest rate management • Asset allocation and limit systems • Integrated treasury management Strategic and regulatory risk management • Bank wide risk management • Basel II • IFRS Finance Integration • Regulatory Reporting	Organisation and process management Restructuring Capacity management Increasing efficiency and quality Interface Management Front-/Back office Outsourcing Transaction banking		
 Development of controlling and risk management software Evaluations IT-Consulting 	IT / SAP Banking	AdvisoryBusiness and T conceptsData modelling and SAP-BIImplementation		
Excellence in LeadershipSales TrainingsExpertise Trainings	Coaching and Training	Sales and Controlling AcademyIn-house SeminarsExpert Panels		

zeb/ has conducted projects for financial institutions of various size and business focus – its customers are located in Western Europe and CEE

Selected zeb/ clients



1 zeb/introduction

2 zeb/references

- 3 Basel II and ICAAP
- 4 Ensuring a sustained risk-bearing capacity
- 5 zeb/ best practice of ICAAP implementation

zeb/ has already gathered extensive project experience in central and eastern Europe concerning Basel II topics

zeb/ project references in CEE (I)



Basel II implementation

- Implementation of Basel II requirements in all CEE subsidiaries
- Coordination of Rollout process, business support of all subsidiaries (Retail and Non-Retail), in house-consulting
- Risk management conception under Basel II requirements (pillars 1 and 2)
- Introduction of the calculation kernel and of zeb/ data warehouse
- Data quality management and analysis of the IT-systems

- IRB Approval in Vienna and all CEE subsidiaries

- Support for review of all IRB approval document
- Securing of completeness for local and central documents
- Clarification of business gaps between head office and subsidiary

ICAAP implementation in Raiffeisenbank Poland

- Review of the local documentation concerning risk management
- Gap-analysis of the documentation with regard to the group and local ICAAP requirements
- Suggestions of handling measures in order to close the identified gaps
- Set up ICAAP implementation plan

ICAAP implementation in Raiffeisenbank Slovenia

- Review of the local documentation concerning risk management
- Gap-analysis of the documentation with regard to the group and local ICAAP requirements
- Suggestions of handling measures in order to close the identified gaps
- Set up ICAAP implementation plan
- ICAAP Implementation



IRB Approval in Vienna

- Support for the preparation and handling of legal condition
- Structuring of central and local legal conditions regarding identical issues

IRB Approval in Erste Bank Croatia

- Support for the review of all IRB approval document
- Securing of completeness for local and central documents
- Clarification of business gaps between head office and subsidiary

zeb/ has already gathered extensive project experience in central and eastern Europe concerning Basel II topics

zeb/ project references in CEE (II)



IRB Approval process

- Support for the preparation and conduction of IRB approval process
- Preparation and support for handling of legal condition
- Preparation and support for subsidiaries regarding IRB onsite-examination

ICAAP implementation

- Support in the implementation of Austrian requirements of ICAAP
- Preparation of risk steering regarding ROEC-steering
- Support for the implementation of at bank-wide risk steering unit

Basel II Rout Out CEE

- Status Quo Analysis regarding Basel II implementation in subsidiaries
- Set up of the project organisation and project tools
- Development of specific implementation plans for all subsidiaries
- Business support regarding Basel II implementation



Rollout support for CEE subsidiaries concerning Basel II and calculation kernel RiWa

- Workshops for risk executive directors, for credit risk, risk controlling and auditing division directors and for staff of credit risk, risk controlling and IT divisions
- Assuring knowledge transfer in case of local supervisor audit concerning Basel II implementation in the subsidiaries

Rollout for internal audit

- Workshop and tests for internal audit staff concerning Basel II know-how and calculation kernel RiWa
- Detailed transmission of know-how concerning group and local reporting requirements, Basel II national discretions and parameterisation of the calculation kernel



Basel II implementation

- Support in the implementation of Basel II requirements in the foreign subsidiaries
- Coordination of the Rollout in the CEE countries (Czech Republic, Slovenia and Slovakia)
- Conception of corporate group management under Basel II requirements (pillars 1 and 2, including customer segmentation, default definition, capital requirements, reporting and risk strategy)
- Data quality management and analysis of the IT-systems

ICAAP implementation at Slovenian subsidiary

- Review of the local documentation concerning risk management
- Gap-analysis of the documentation with regard to the group and local requirements
- Suggestions of handling measures in order to close the identified gaps

Exemplarily zeb/ supports the ICAAP implementation in the RZB group on the central and local level

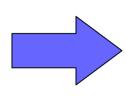
RZB Group - ICAAP Projects

ICAAP on group level:

- · Development of the overall and risk strategy for each risk type
- · Implementation of a Risk Assessment Scoring System
- · Support of the implementation of the risk transformation
- · Conception risk steering on the basis of risk earning ratios
- Capital allocation and limit system on the basis of risk earning ratios
- Concept risk bearing capacity including internal capital and risk aggregation
- Description of the risk management and risk quantification for each risk type
- · Conception for stress testing for credit and market risk

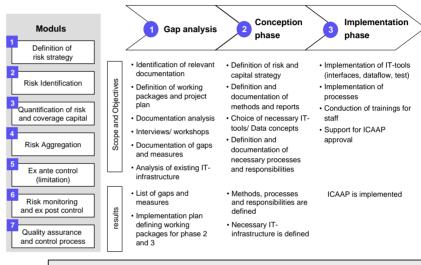
ICAAP Raiffeisenbank Poland and Slovenia:

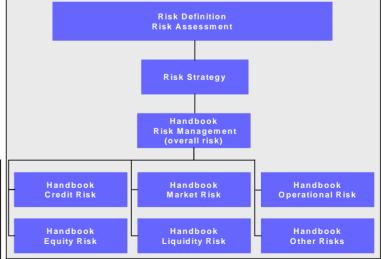
- Review of the local documentation concerning risk management
- Comparison of the Austrian ICAAP requirements with the local risk management requirements
- Gap-analysis of the documentation with regard to the group and local ICAAP requirements
- Description of business consequences of the identified gaps and workshop discussion
- · Set up ICAAP implementation plan
- ICAAP implementation



Due to the wide experience with group level solutions as well as single institute solutions, zeb/ can support virtually every financial institution with a consistent ICAAP (e.g. preparation of group-wide ICAAP framework, workshops/road shows, onsite support in the implementation, etc.)

RZB Basel II ICAAP projects





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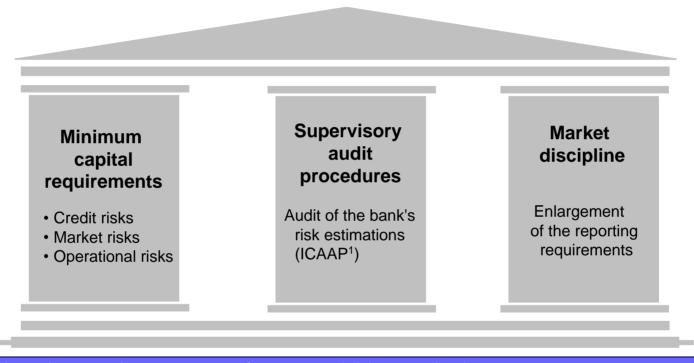
The Basel Accord ("Framework") and the thereof derived EU-Directive are the foundations of national law

Status Basel II

• June 1999:	First consultation paper for new formulation of minimum capital requirement (Basel II)
• January 2001:	Second consultation paper for Basel II
• Mai 2003:	Third consultation paper for Basel II
• June 2004:	Publication of the general framework about the new capital requirements for financial institutions (Basel II)
• July 2004:	Publication of the EU-Directive-Draft for the Basel II implementation into national law
• June 2006:	Passing of EU-Directive 2006/48/EC of the European Parliament and of the Council of the European Union
• January 2007:	General application of the new Banking act in Slovenia (ZBan-1)
	January 2001:Mai 2003:June 2004:July 2004:June 2006:

The three pillars of Basel II Framework cover minimum capital requirements, supervisory audit procedures and market discipline

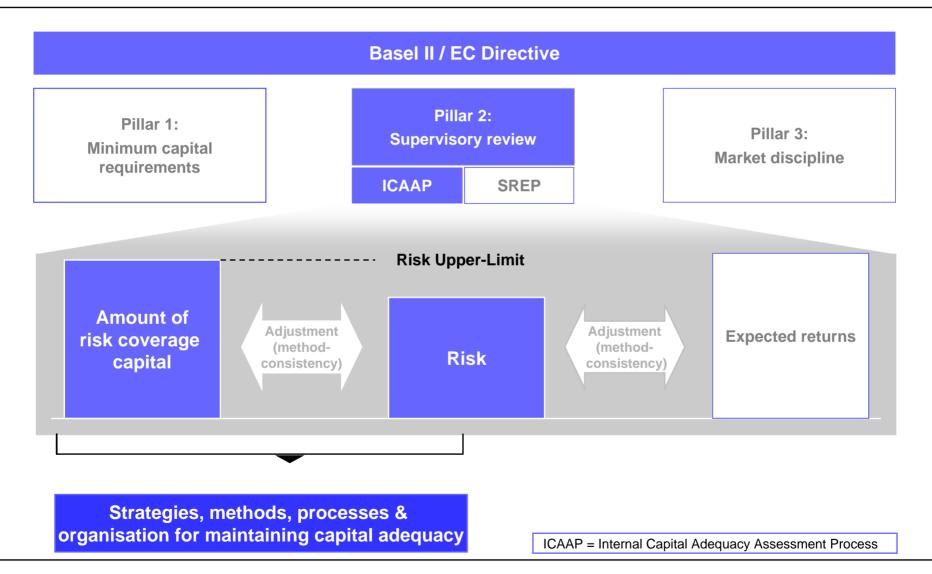
The three pillars of Basel II



- The capital requirements have a stronger focus on real risks or on business concepts (dealing with risk calculation and capital allocation)
- Inclusion of risks that have not been considered up to now (e.g. operational risks)
- Qualitative aspects become more important
- Involving markets in addition to the supervisory authorities should discipline banks
- The primary object is to reach stability of the financial sector

ICAAP ensures the appropriate risk coverage at any given time by the allocation of risk coverage capital

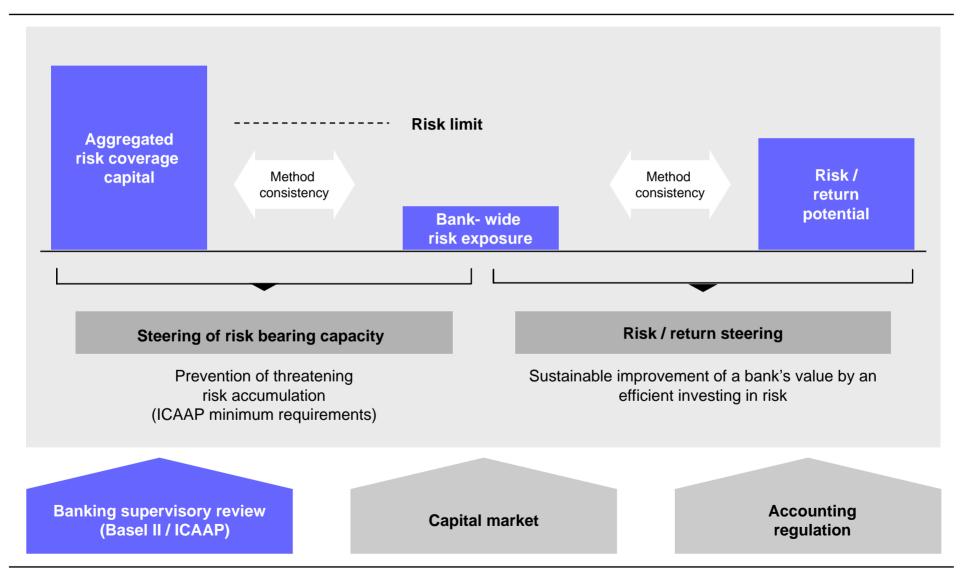
Regulatory foundation of ICAAP



- 1 zeb/introduction
- 2 zeb/references
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ICAAP is based on the calculation of the risk bearing capacity – the covering of risk at any time by appropriate risk coverage capital

Classification of ICAAP

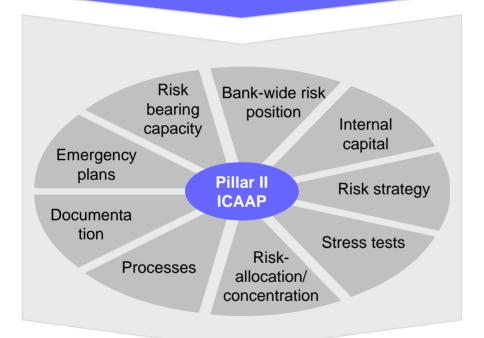


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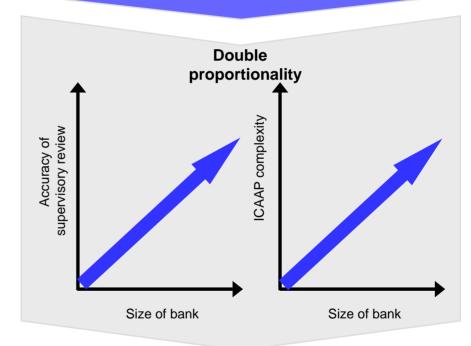
The requirements for implementing ICAAP are information concerning various sorts of risks, and a permanent surveillance of the proportionality of efforts

Principle of proportionality

The implementation of ICAAP requires strict changes and a good information base



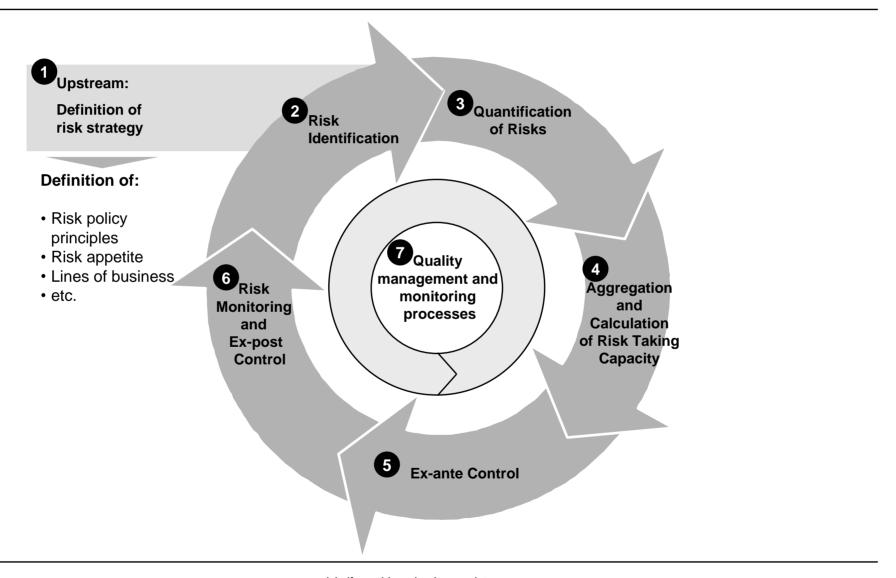
The principle of proportionality:
Put the effort where it matters



- Tasks required by ICAAP are usually known
- Specifications dependent on type and risk size have to be defined considering proportionality

The risk-management process of banks is a continuous loop

Processes in bank-wide risk management



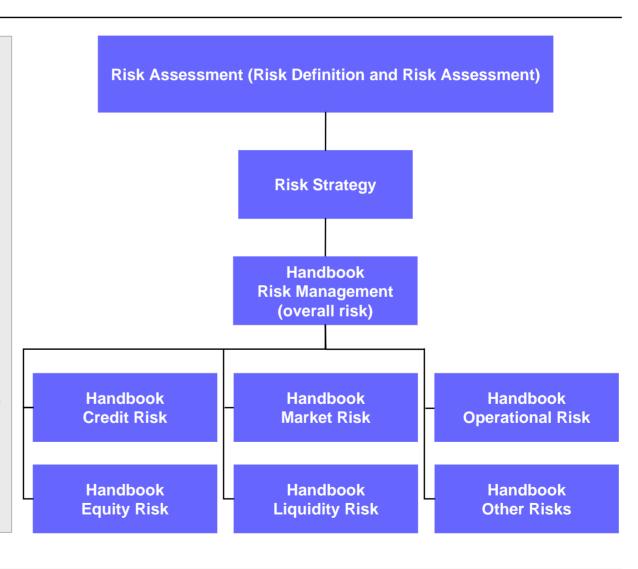
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The requirements for the documentation have to be assigned due to their strategic relevance



ICAAP implementation by a comprehensive documentation

- The Risk Assessment serves to identify the bank's relevant risk categories
- The Risk Strategy is deduced from the Risk Assessment findings
- The aggregation of risks and the comparison with the risk coverage capital must be documented in a central way
- For each relevant risk category a separate risk handbook has to be written. Those handbooks define the methodology of quantification and management for each risk category on a portfolio level
- The handbook on "other risks" covers all remaining and the irrelevant risks



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ICAAP requires an established risk strategy and awareness of risks



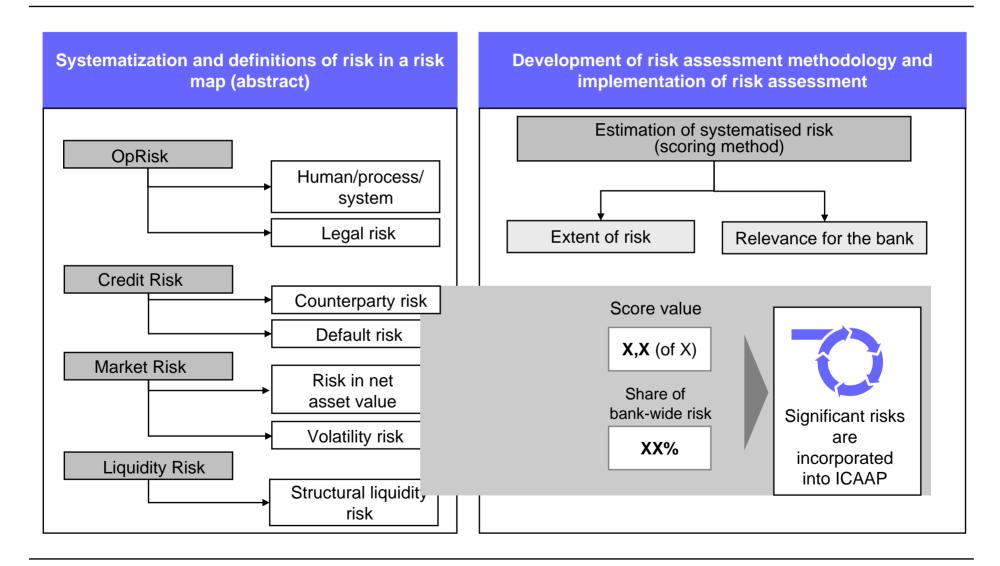
Strategy for ensuring capital adequacy

Risk policy principles Risk appetite Willingness to take on financial risk Risk handling guidelines Principle of prudence Allocated capital – capital planning Introduction of new products/ business must Risk taking and return consideration include risk analysis Risk bearing ability Expertise as basis for risk bearing Risk/ return to be considered Risk strategy Risk structure Risk management Current business Future business Organisation Consider planned Significance of Responsibilities business structure risk types Auditing and controlling Determination of Risk concen- Risk managment processes trations target structure Methods and models Usage of limit systems

Initial point of ICAAP is the risk systematisation and the implementation of risk assessment measures



Risk analysis by scoring methods



Individual risk positions are quantified and aggregated to a bank-wide risk position



Assessment and aggregation of all material risks

Default risk

Towards Volume Relay

1.500 No.

1.500 No.

2.00 No.

Restricts Volume Relay

1.500 No.

2.00 No.

Restricts Volume Relay

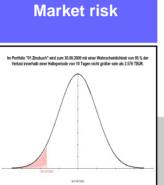
1.500 No.

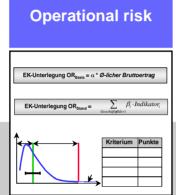
Restrict

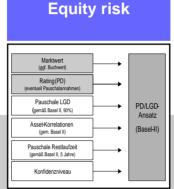
Identification

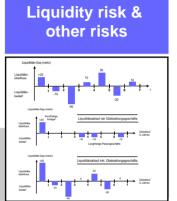
Quantification

Aggregation



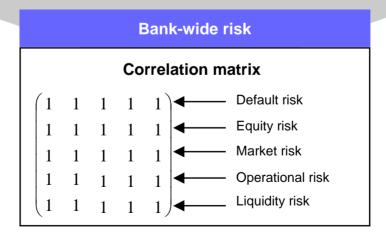






Pragmatic solution:

Risk consolidation under assumption of perfect correlation.



The risk coverage capital can be seen from a regulatory or an economic point of view



Intended scope of risk coverage capital

Risk covering capital Regulatory **Economical** consideration consideration

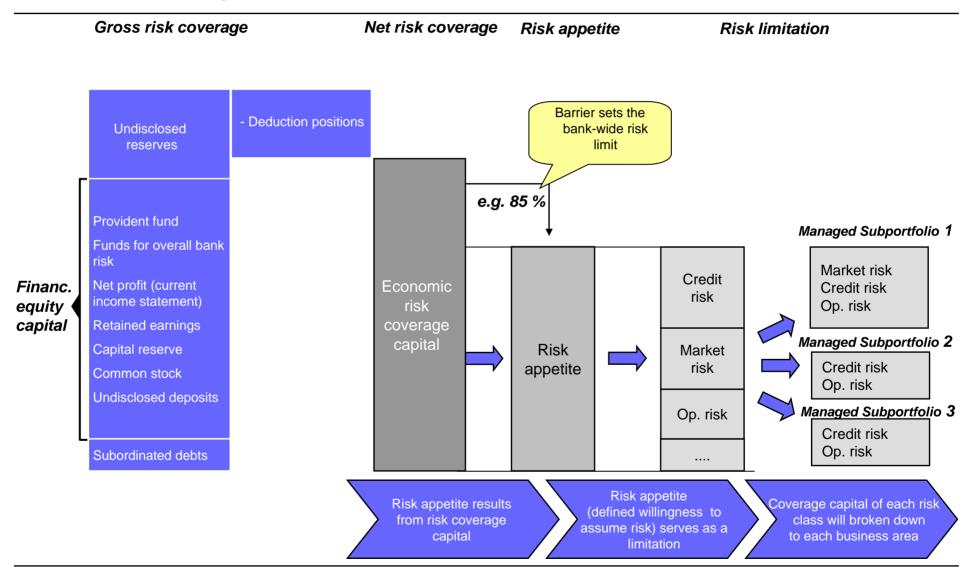
Intended scope of risk coverage

Going concern principle: - Guarantee of short-term acting - Coverage claims of equity investors	No relevance	 Measurement of economical bankwide risk according to risk appetite and an adequate confidence level of i.e. 95% (rolling 1-year horizon) Determination of a steering border (i.e. solvent undisclosed reserves)
Liquidity principle: - Coverage claims of outside investors (creditor protection) - Protection of worst-case-scenario (asset stripping case) - To moderate the risk appetite of the Bank	Measurement of the utilization of regulatory equity	 Measurement of economical bankwide risk to an adequate confidence level of i.e. 99.9% (rolling 1-year horizon) Determination of risk coverage capital, which is available in case of asset stripping

Risk limitation is a significant measure for ensuring risk bearing capacity



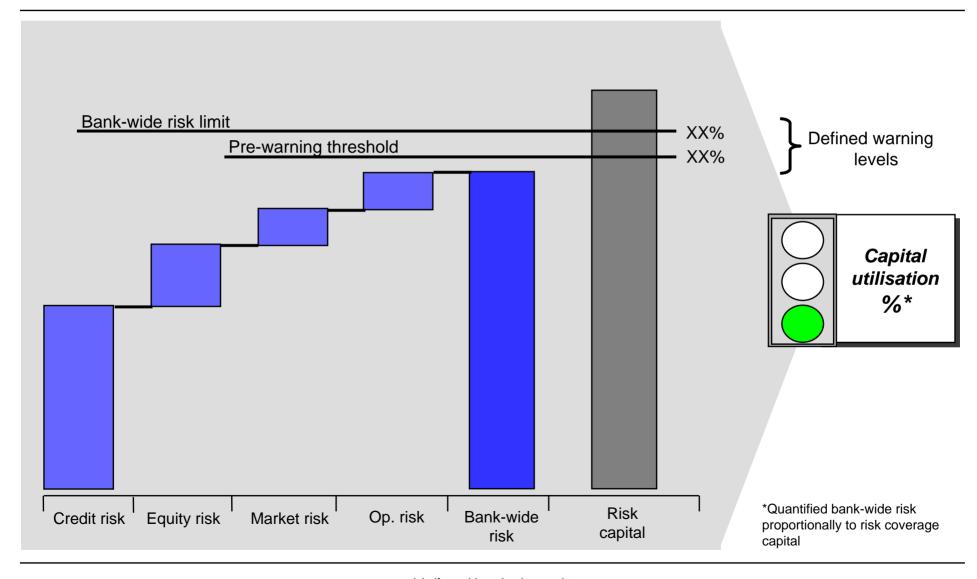
Overview of Risk Management Handbook



The bank-wide risk to risk coverage capital ratio requires continuous monitoring



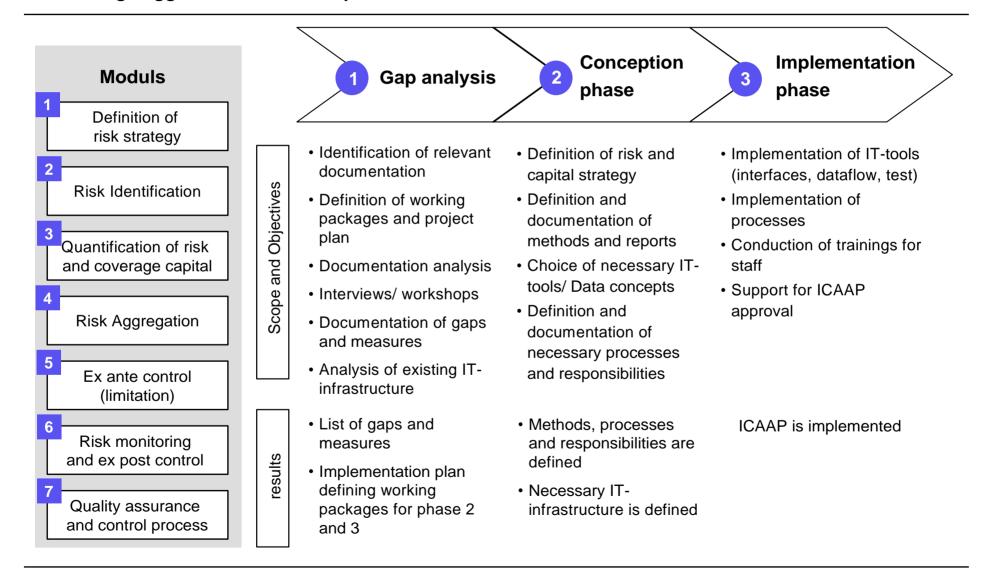
Example for the illustration of the capital utilization



- 1 zeb/introduction
- 2 zeb/references
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A proceeding in three steps is suggested by zeb/ to achieve a profound and efficient ICAAP implementation

Proceeding suggestion of ICAAP implementation



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Based on the defined modules the result of the gap analysis is a detailed list of gaps and measures as well as an implementation plan



The gap analysis is built on a detailed questionnaire developed by zeb/

Scope and objective

- ICAAP question-catalogue based on zeb/-standard process model Basel II
- Conduct functional workshops
 - Documentation analysis
- A deduction of packages of measures and allocation to ICAAP stage 1 and ICAAP stage 2
- Cost estimation, temporary scheduling
- Preparation Decision Memo for Budget approval

Results

List of gaps and measures



Note: example used for German financial institutions

Implementation Plan

INTERNAL CAPITAL ADEQUACY ASSESSMENT PROCESS (IC.							
	General Questions	Explanation	Specific Polish regulation	ICAAP Page	Covered in local documentation		
Ris.	Elearing Capital Adequacy	•		_	•		
Kin	strategy						
1	Has RBPL defined a risk strategy which contains descriptions of its risk policy instruments?	In general, forward-looking aspects with regard to potential risks as well as changes in business stategies should be taken into account florward-looking-perspectivel.		10	Not covered		
2	Has RBPL defined a risk strategy which contains descriptions of its risk policy objectives?	In general, forward-looking aspects with regard to potential risks as well as changes in business strategies should be taken into account florward-looking perspective).		10	Not covered		
2	Has RSPL set strategies aimed at assessing the internal capital, which is sufficient to cover all types of risks?		×	10	Not covered		
4	Has RSPL set strategies aimed at continuously maintaining the internal capital, which is sufficient to cover all types of risks?		×	10	Yes		
5	Does the long-term capital management strategy of RSIPL include the capital goals?	determined in writing, including at least long- term capital goals (incl. external factors as well as internal factors). Bear in mind the possibility of the occumence of adverse events (stress feets)	×	10	Not covered		
6	Does the long-term capital management strategy of RGPL include the capital structure in respect of the quality of the individual components of the capital?	capital structure in respect of quality of the individual components of the capital.	×	10	Not covered		
7	Does the long-term capital management strategy of RSIPL include the capital emergency plans?	determined in writing, including at least the capital emergency plans that determine the path of proceeding if the capital decreases below defined minimum level (maintaining liquidity)	×	10	Not covered		
	Ooss the long-term capital management strategy of RSPL include calculation of capital requirements on the basis of transformation of take?	Long-term capital management strategy is determined in writing, including at least the makes of quantitative transformation of tisk	×	10	Not covered		

ICAAP implementation is divided into two stages to enable the banks to calculate risk bearing capacity quickly



Along the ICAAP cycle prioritized specifications of ICAAP will be developed (stage 1)

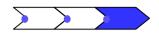
Scope and Objective

- Implementation of regulatory ICAAP minimum requirements of a prioritized fundament of the ICAAP implementation concept for ICAAP stage 1
- Formulation and coordination risk strategy
- Formulation/ procedure risk assessment
- Evaluation of the risk sustainability on base of available figures

Results

- ICAAP stage 1 is implemented:
 - Risk strategy is defined
 - Risk assessment is designed und conducted
 - Calculation tool of risk bearing capacity is implemented
 - Risk bearing capacity is calculated

By a detailed functional and process design of ICAAP topics the final ICAAP implementation will be reached



A complete implementation is a condition for ICAAP acceptance within the organisation (stage 2)

Scope and Objective

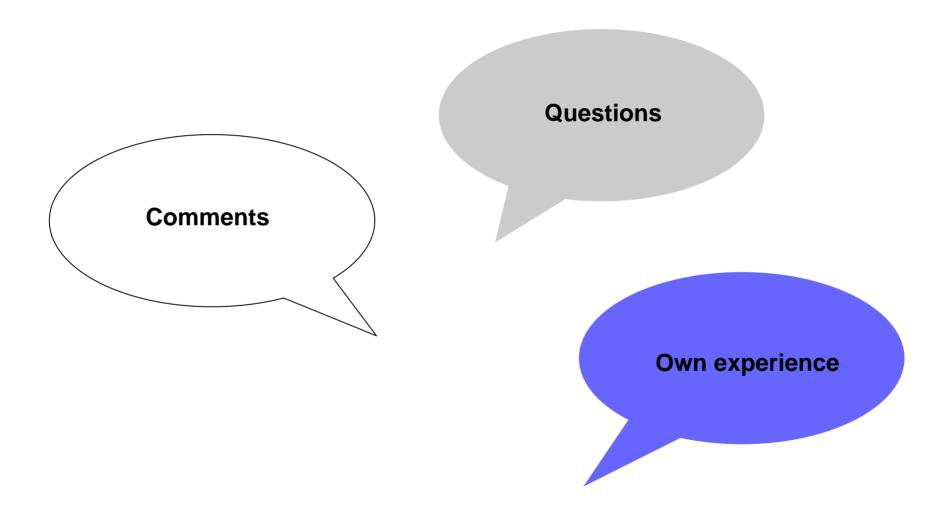
- Implementation of ICAAP stage 2 on base of ICAAP implementation plan
- Adjustment risk strategy for ICAAP stage 2
- Formulation and coordination of risk handbooks
- Formulation of capital allocation and limitation
- Conception and implementation of required processes

Results

- ICAAP stage 2 is implemented
 - Handbook for each risk type is available
 - Handbook for capital allocation and limitation is available
 - Guidance for the calculation of risk bearing capacity is available

ICAAP is fully implemented, an integral part of the banks controlling and reporting and approved by the regulator

Discussion



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Your contact person:

Dr. Thomas Hartschuh Associate

Office Frankfurt Taunusanlage 19 D-60325 Frankfurt am Main Germany

Phone +49.69.719153-425 Fax +49.69.719153-410 Email thartschuh@zeb.de

Günther Blaha Senior Manager

Office Vienna Mariahilfer Straße 20 A-1070 Vienna Austria

Phone +43.1.5226370.28 Fax +43.1.5226370.30 Email gblaha@zeb.at



Marta Kudlicki Manager

Office Vienna Mariahilfer Straße 20 A-1070 Vienna Austria

Phone +43.1.5226370.22 Fax +43.1.5226370.30 Email mkudlicki@zeb.at



Hauke Hannappel Senior Consultant

Office Frankfurt Taunusanlage 19 D-60325 Frankfurt am Main Germany

Phone +49.69.719153.429 Fax +49.69.719153.410 Email hhannappel@zeb.de



KLAUS SCHUSTER

MANAGEMENT CONSULTING

KSMC is cooperation partner of zeb/ for the adriatic region.

Klaus Schuster Klaus Schuster Management Consulting

Jamnikarjeva ul. 43 1000 Ljubljana Phone +386.40.255555 Email klaus@schuster.si

